

Message Text

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PAGE 01 STATE 163995

62

ORIGIN COME-00

INFO OCT-01 EUR-06 ADP-00 EB-05 RSC-01 /013 R

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FM SECSTATE WASHDC

TO AMEMBASSY BONN

UNCLAS STATE 163995

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: STUDY OF THE IMPACT OF CHEAPER DOLLARS ON
U.S. EXPORTS TO WEST GERMANY

REF: A) STATE 152393; B) BONN 11417

1. COMMERCE APPRECIATES PROMPT AND COMPREHENSIVE POST
RESPONSE AND COMMENTS. TERMS OF REFERENCE AS PER REF B
APPEAR VERY ACCEPTABLE, EXCEPT FOLLOWING CLARIFICATIONS
ESSENTIAL.

2. DECEMBER 1 LAST POSSIBLE DATE FOR RECEIPT OF FINAL
REPORT BY DOC WASHINGTON. CRUCIAL THAT INFORMATION BE
DISSEMINATED US BUSINESS COMMUNITY CY 73 AS EVIDENCE THAT
72-73 DM REVALUATIONS HAVE OPENED NEW OPPORTUNITIES FOR
US EXPORTS TO GERMANY. INFORMATION NOT REQUIRED FOR
INTRA US GOVERNMENT STUDY AND ANALYSIS.

3. REF A. PARA 4. ASSURE RESEARCH ORGANIZATIONS
AWARE THESE ADDITIONAL REQUIREMENTS.

4. REF A PARA 6 AND B PARA 2D PLAN OF ANALYSIS:

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IMPOSSIBLE TO EXPAND NUMBER OF INDUSTRIES COVERED BEYOND

LIMITS 8-20. ALL INDUSTRIES COVERED MUST BE FROM PREVIOUS ATTACHMENT A (NOT REPEATED IN THIS TEL) AS PER REF A INSTRUCTIONS.

5. REF A PARA 6 AND B PARA 2E TIME FRAME: GIVEN DEADLINE FOR PROJECT, BELIEVE UNNECESSARY TO EXPAND TIME FRAME TO CY 1971. MID-CY 1972 TO PRESENT SHOULD PROVIDE DESIRED INFORMATION.

6. REF A PARA 10 AND B PARA 2F NUMBER OF INTERVIEWERS: IF FIRMS DO NOT BELIEVE POSSIBLE CONDUCT 20 INTERVIEWS PER WEEK PER INTERVIEWER, SUGGEST MORE INTERVIEWERS BE HIRED TO FINISH PROJECT BY DEADLINE. ROGERS

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